

About Taiwan Homemakers United Consumers Co-op





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What is a cooperative



A Cooperative is an "autonomous association of persons united voluntarily to meet their common economic, social and cultural needs and aspirations through a jointly owned and democratically-controlled enterprise."



Differences between cooperatives, corporations, and non-profit organizations



One person, one vote

One person, one vote

One share, one vote

Non-profit

Aim to advocate and solve social problems instead of make profits

Association Foundation

Balances are not allocated

100% balance for public welfare

Not-for-profit

nternal goal: To meet the common needs of members

External goal: Become a competitive enterprise

Cooperative

Limit dividends

Except for public funds, community chests & honorariums

Proportional return for use by employees

More than 5% balance for public welfare

Profit

For profit

Corporation

Except for statutory surplus reserves Distribution of dividends and dividends
Based on the proportion of shares held by shareholders

100% balance without public welfare



Taiwan Homemakers United Consumers Co-op

We believe that consumption can change society through a bag of rice and a basket of vegetables ,

- Started in 1987, we improve the life quality of members through copurchases, and practice green consumption while promoting environmental protection and social responsibility.
- Provides daily necessities for a safe, healthy, and friendly environment.
- The first "consumer cooperative" platform in Taiwan.
- Co-purchases movement as the main support.
- More than 80,000 members, 1% influence (8.3 million households in Taiwan).
- Set up 55 pickup stations and Agri-food education centers.
- 160 sustainable farmers and 200 local producers support 591 hectares of sustainable farming

5 major governance philosophies

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- Cherish environmental resources
- Support domestic agriculture
- Practice the common purchasing
- Fulfill green living
- Foster the cooperative spirit



Taiwan Homemakers United Consumers Co-op **Food and Agriculture Extension Model:**



Build development consensus + Participate in Co-development +

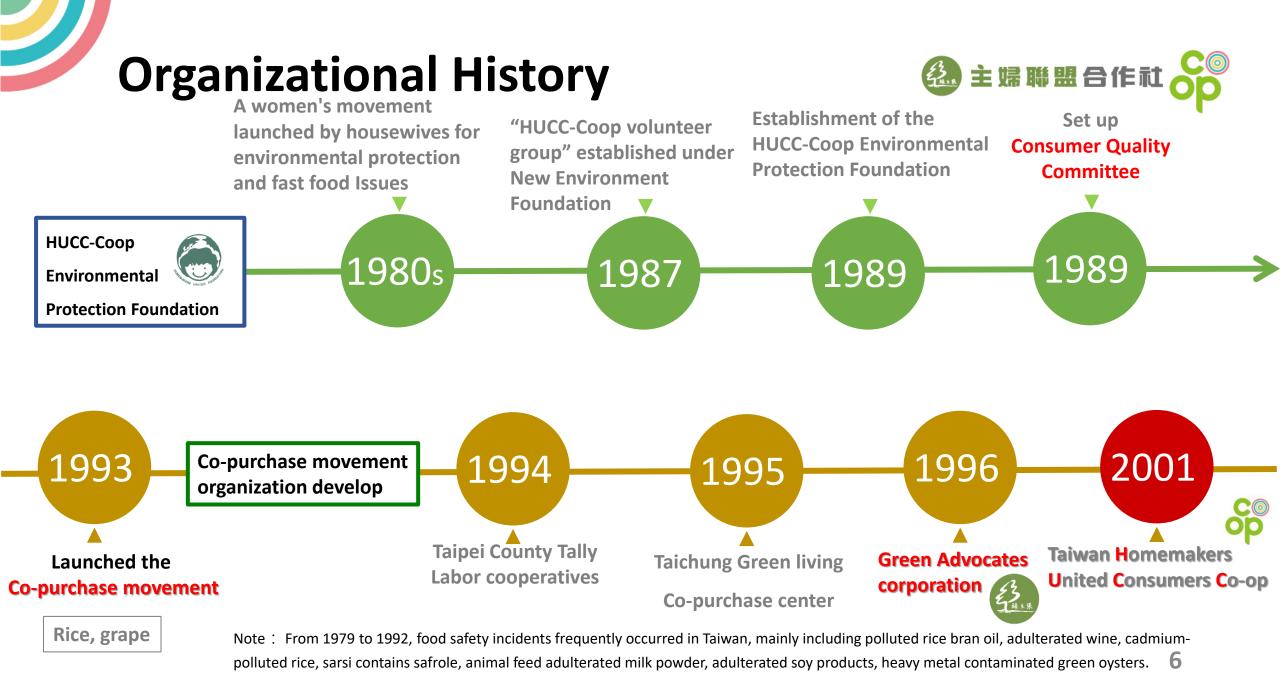
Co-purchase support

members ` employees ` farmers

Products Supported Agenda→ **Implement member communication**

- Cherish environmental resources: Chemical reduce cultivation, Reduce plastic and waste.
- Support domestic agriculture: Priority use of domestic agricultural products, `Revival of domestic agricultural products, Rice products promotion.
- Fulfill green living: Non-GMO, animal welfare, sustainable aquaculture, nitrate reduction.
- Foster the cooperative spirit: Fair Trade, Partnerships, support disadvantaged.





Products & Services



Product category

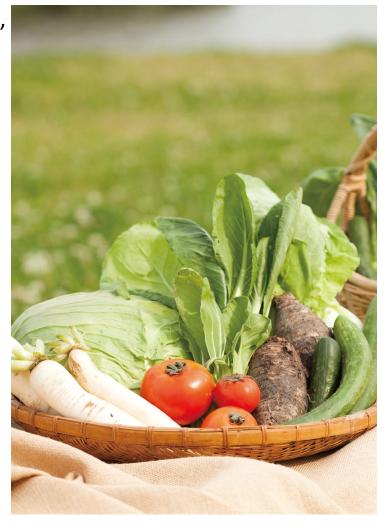
- We supply daily necessities including vegetables, fruits, whole grains, milk, eggs, fish products and animal product, processed products, and cleaning supplies.
- All products comply with the Cooperative's development principles, undergo strict quality control, and meet the Cooperative's product inspection standards

Features

- Vegetable nitrate reduced cultivation
- Support domestic whole grains production
- Planned production and consumption
- Support the non-GMO movement
- Promote animal welfare

Member services

- Members are required to pay a share fee (2,000 to 500,000 NT dollars) and participate in the Cooperative introduction when joining the Cooperative. An annual fee of 360 NT dollars will be charged every year thereafter.
- Members can enjoy benefits including co-purchases, participation in cooperative activities, and product discounts.
- Lectures, educational activities, and community activities are held aperiodically.







Responsible Consumption and Production

Eat wisely and reduce waste with whole foods

Planned Production and Consumption – HUCC-Coop reduced 2 % Product Loss Rate

Reduce waste at the source

Pre-order festival products Develop production plan

Whole food utilization

Aquatic products series **x13** Animal product series **x10**

Seasonal product processing

Various kinds of jams Frozen vegetables

Cherish food utilization

Staff Meal food bank

Final utilization

Compost

Environmental protection and social responsibility

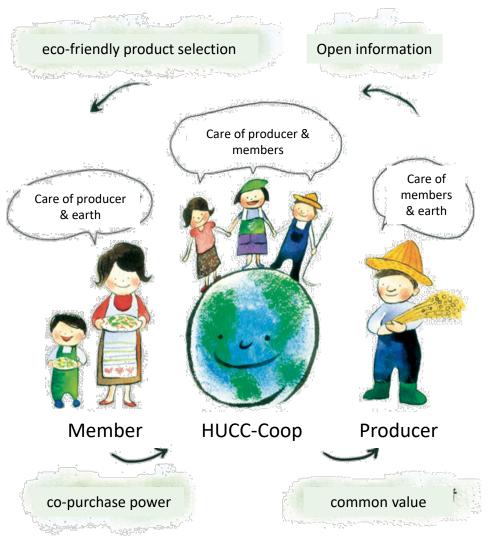


Environmental protection measures

- Concrete actions to reduce carbon footprint:
 - Green consumption promotion, eco-friendly product selection, packaging reduction.
 - Actively participate in movements against GMOs, nuclear power, and air pollution.
- Collaborate with producers who share a common value
 - Promote sustainable development, and ensure that every step from production, processing, and sales meets environmental standards.

Social responsibility

- Community engagement and support: Actively participate in community activity, Support domestic agriculture and producers, and assist the emergency relief fund.
- Education and awareness campaigns: Promote environmental protection concepts through lectures and educational activities such as Green Dining education and food safety lectures, and environmental education.





Reduce plastic and waste-reduce packaging waste

- Peanuts Soup
- Mixed Congee
- High-quality Red dates
- •Alishan High Mountain Oolong Tea
- •Tung Pang Black Tea
- •Soft bristle toothbrush
- Custard Bun
- •Hot Pot Sliced Pork Collar Butt
- Nori Seaweed For Sushi
- •Hair care powder
- Apricot Drinking Jelly
- •Plum Konjac Jelly

. . . . Remove plastic cover

Remove plastic inner bag

Replace paper box with paper can

Remove plastic protective cover

. . . Remove plastic tray

Remove plastic gloves and shower cap. DM is available on the shelf.

Remove spoon and straw

Remove plastic spoon



Panna Cotta(X3)

25,156 Sets

Paper bags replace thick cartons



Salted Seaweed **15,127 bags**

Remove plastic pump head



Eco-friendly dishwashing liquid

8,780 bottles

Note: The red number in the picture above is the product utilization in 2020. (Plastic reduction reference value)



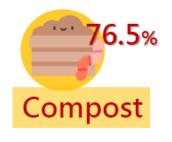
Reduce plastic and waste - Reuse

 Fruit and Vegetable mesh bags are recycled and reused:
 Members can collect used vegetable and fruit net bags and give them to the cooperative for recycling and reuse.

The average recycling rate in the past three years is 59.4%.

Mesh bag recycling reduces plastic use by an average of about 944 kilograms per year.

- Reduce the loss of fruits and vegetables during logistics tallying
 - Nearly 5 tons of inglorious fruits and vegetables after logistics picking are reused every month.











Corporate culture and values



The core value of cooperatives

- Solidarity, trust and transparency.
- Adhere to democratic governance and emphasize the participation and cooperation of members.
- Follow the seven principles of the International Cooperative Alliance.

Commitment to quality and integrity

- Product information is open and transparent.
- Conduct regular quality and inspection control.





Achievements and awards



Recognition obtained

- In 2020, HUCC-Coop won the first prize and the special prize of the "Buying Power Award" organized by the Small and Medium Enterprise and Startup Administration, Ministry of Economic Affairs (SMESA)
 - Develop a circular economy business, Laundry detergent bottles are made from 100% recycled milk bottles, practice green living.
- In 2021 and 2022, HUCC-Coop won the first prize of the "Buying Power Award" organized by the Small and Medium Enterprise and Startup Administration, Ministry of Economic Affairs (SMESA).





Future prospect

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Development Plans

- Develop new products according to the needs of members, increase the number of members, and improve product quality.
- Develop convenient processed products, nutritional supplement, and assistive device for the seniors.

Continuous improvement and innovation

- Cooperate with the academic community to become an information exchange platform between farmers and producers, and to enhance the power of industrial management.
- Establish a cooperative project with institutions to disseminate the concept and influence of co-purchase all over Taiwan.



Facing challenges together





Fertilizers reduction

Climate change management

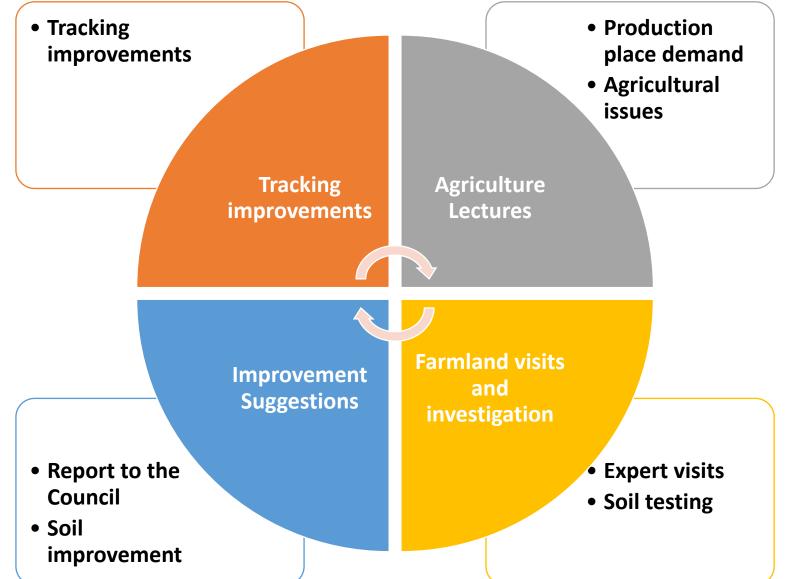
Soil carbon sequestration & Vegetable nitrate reduction

Others: Labor Shortage, Cold chain transportation



HUCC-Coop Sustainable Agriculture Project





謝鄉您的聆聽

Thank you for your time and attention.



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