ADAPTA.EARTH

Unlocking Finance for Agriculture Adaptation

CIAT



CGIAR

The 2022 IPCC Report Indicates Some Climate Change Impacts are Now Irreversible. Agriculture at Risk



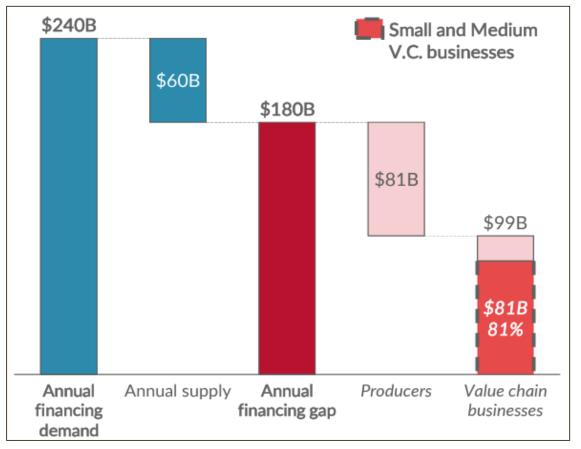
No sign of reaching 1.5C target

Agriculture <u>Severely</u> Affected by Climate Change. Earth 2050 = 10 bn People Most in Global South

Agriculture Needs to Adapt. US\$ Billions Needed

\$180bn Agricultural finance Gap in SSA. Lenders Risk Averse

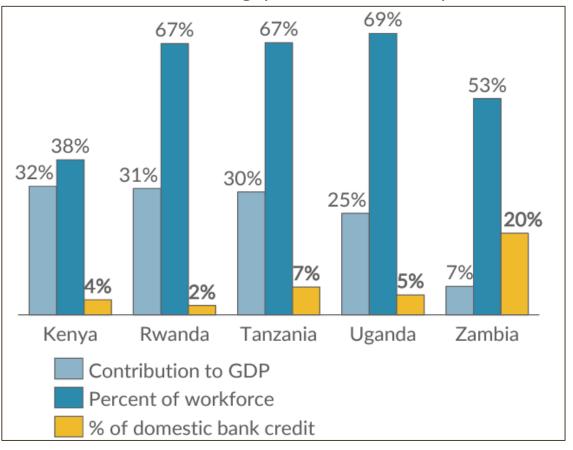
Est. Annual Gap in Ag-finance Sub Saharan Africa (USD, 2018)



Source: Dalberg 2018

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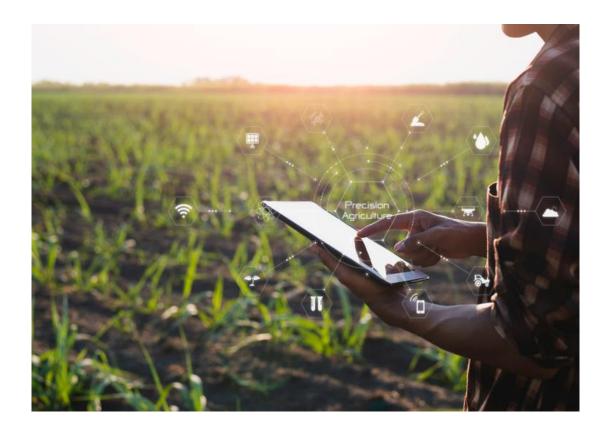
Agriculture's Socio-Economic role vs. its share of bank lending (East Africa 2018)



- CAN WE SHOW THE POTENTIAL OF NUMBER OF FINANCIAL INTERMEDIARIES and Ag sector in some ley countries like Kenya, Tanzania, Peru and Colombia
- Slides o and o could be combined CAP + PM
- We need a project slide capture five value chains

ADAPTA is a Climate Adaptation FinTech Directed at the Agriculture Sector

- ADAPTA's novel Climate-Smart System (CSS) Seeks to Unlock Capital for Agriculture
- CSS uses data and technology to assess climate risks and recommend adaptation plans
- ADAPTA product offering:
 - Lends and Invests in small-medium producers and Agri-SMEs
 - Sells CSS to lenders and investors
- CGIAR as Scientific and Data Partner



Climate Smart System (CSS) Transforms Ag & Climate Financing

CSS Components

Climate & Sustainability Score (CS)

Climate Adaptation Plan (CAP)

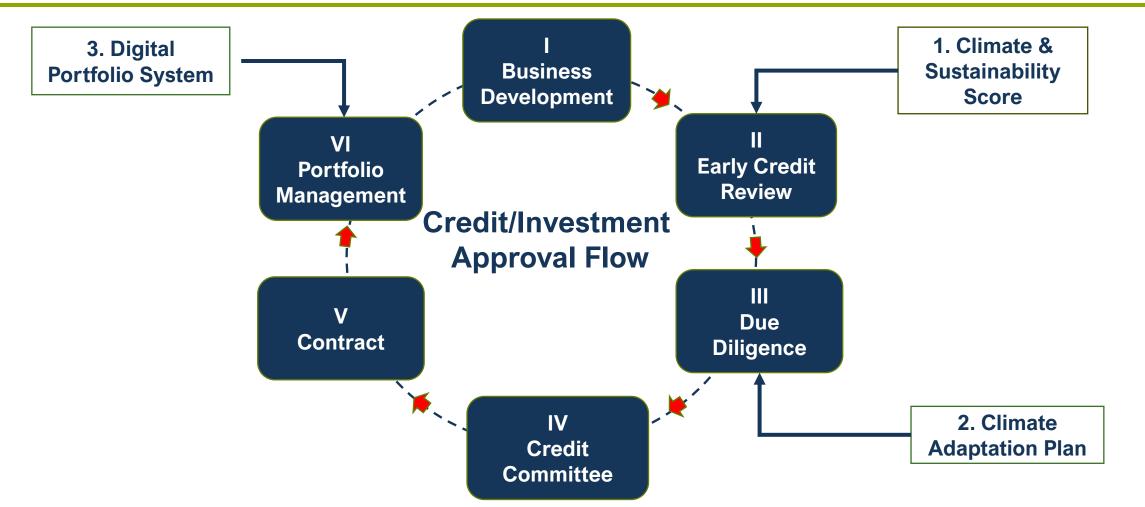
Digital Portfolio System Description

A climate algorithm provides a climate and sustainability risk score at entry plus early adaptation solutions

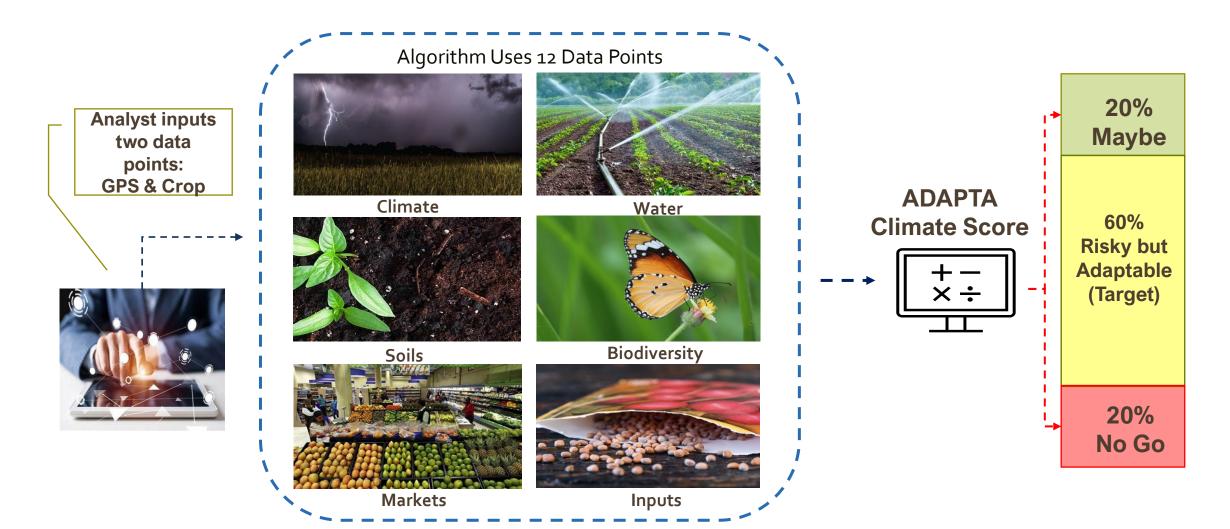
Development of a climate adaptation plan to mitigate climate change risk

Satellite-based data use to monitor CAP implementation

For Ease of Use, CSS Components are Injected in the Traditional Approval Process Flow for Lenders and Investors



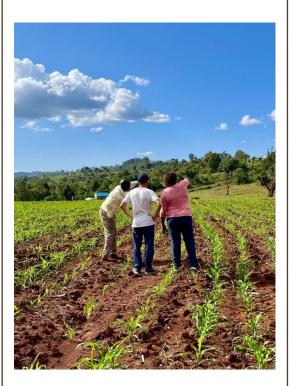
ADAPTA's Climate & Sustainability Score Provides Early Warning, but Also an Early Adaptation Angle



During Due Diligence, ADAPTA, CGIAR and Client Develop a CAP

Climate Adaptation Plan (CAP)

- Due diligence on the ground
- Climate Adaptation Plan
 (CAP) developed
- Goal is to enhance the client's climate resilience and reduce credit risk
- The CAP becomes contractual obligation



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CAP Examples

- Improve Soil Health
- Modern irrigation
- Resilient Crop Varieties and Diversification
- Restore Degraded
 Landscapes
- Agroforestry
- Genetic Improvements
- Animal Health Services
- Fodder Management

Digital Portfolio Model is an Early Warning Ensures CAP Compliance and De-Risks Production

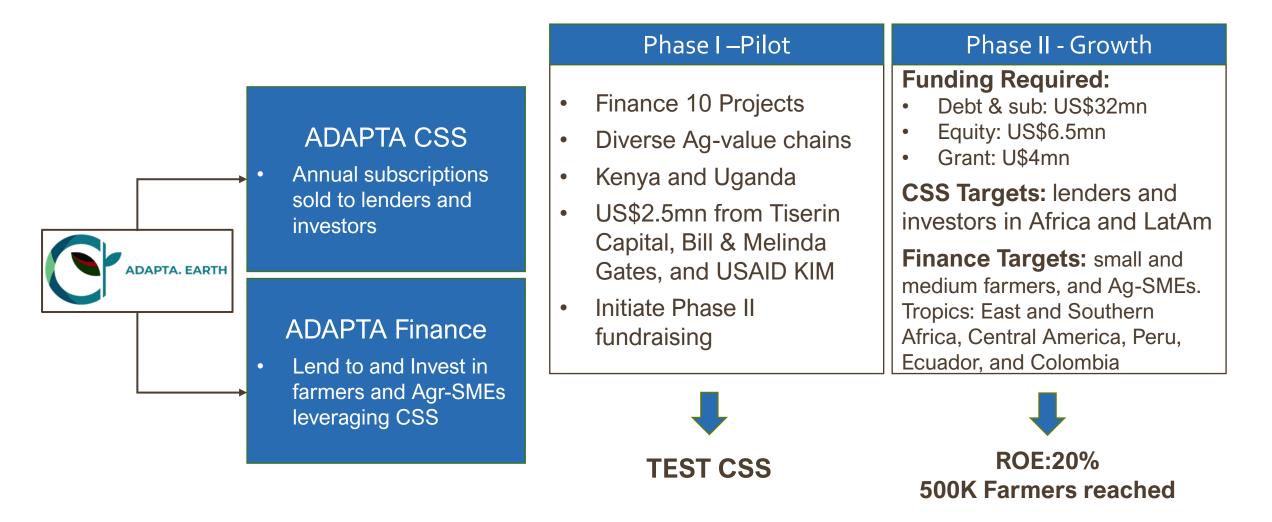
Portfolio Management (PM)

- PM monitors CAP implementation and alerts ADAPTA and clients of potential weather, pests, and water risks.
- ADAPTA Agronomist also visits regularly
- This ensures prompt corrective measures are adopted by the client.





ADAPTA Business Verticals Provide a Good Return to Investors



Team with over 50 years of Banking and SME Finance Experience



German Vegarra FOUNDER & CEO









Madleine Mwithiga ADAPTA COO

Standard Schartered

Strathmore



German <u>developed and launched the world's first blended</u> <u>finance fund for agriculture (GAFSP)</u>



Madleine led SCB's SME Group in Kenya and Africa and received several leadership awards



50+ years of combined lending experience



Over US\$ 2Bn transacted in Africa, Emerging Asia and Latin America



German led IFC Agribusiness globally. Madleine is an active farmer

ThankYou