



# Gaiago

Soils revitalization

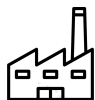
# A fast-growing company



Established 2014 in France, Brittany



6 years history of product technical validation  
(Laboratory, Distributors, Farms)



French production, based in Saint Malo



Sales in 8 countries through Europe



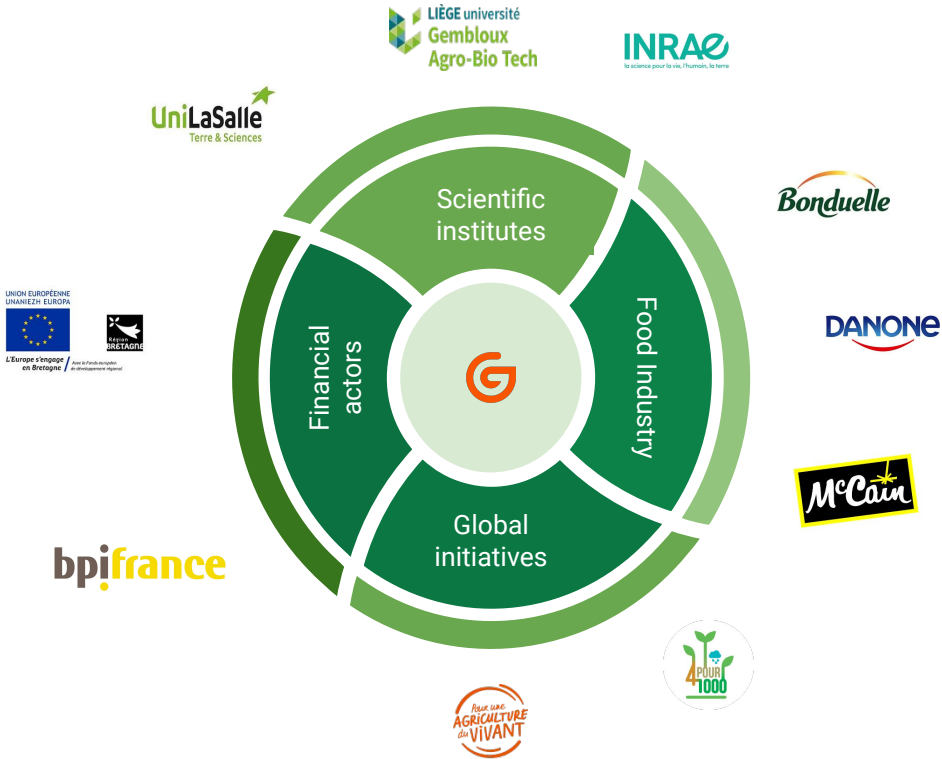
Expansion in Northern, Central and South- East Europe,  
LATAM and Canada



Team Growth  
⇒ from 10 to 40 people at the end of 2020



# At the heart of agro-ecological shift



## **Unique Vision**

**Man is alive  
when Soil is  
alive**



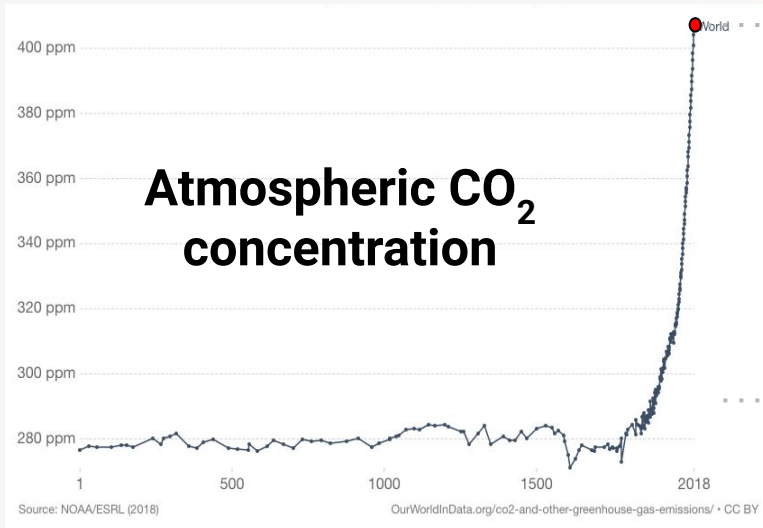
## **Ambitious Target**

**Independent world  
leader in the Soil  
revitalization**





# The solution to climate change lies in the soil



However ...there is **not yet a business model** for a massive development of regenerative agricultural practices.

# 'Carbon finance' to accelerate soil revitalization

**NUTRIGEO®**

mix of natural elements,  
all from sustainable sources



Speeds up **carbon sequestration** by  
stimulating fungi



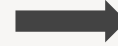
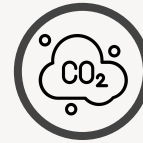
**Natural Product,  
Easy to use**



**Accelerates carbon  
sequestration**



The service offered by Gaïago:  
generating **carbon credits and  
revenues**



**Net revenues to finance the transition to  
sustainable agricultural practices**



**Income from  
Carbon finance**



**Agronomic  
benefits**

# First revenues from carbon credits from 2021

2014  
-  
2019

2017  
-  
2020

2020

2021

2021

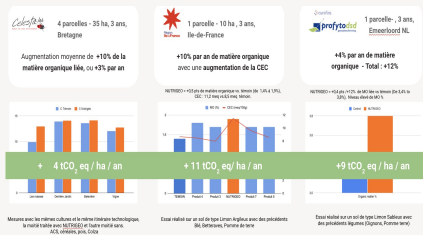
**First carbon revenues for farmers**



**Observations and measurements of agronomic benefits**



**Technological validation of carbon storage potential in the field**



**Scientific confirmation of the Mode of Action**



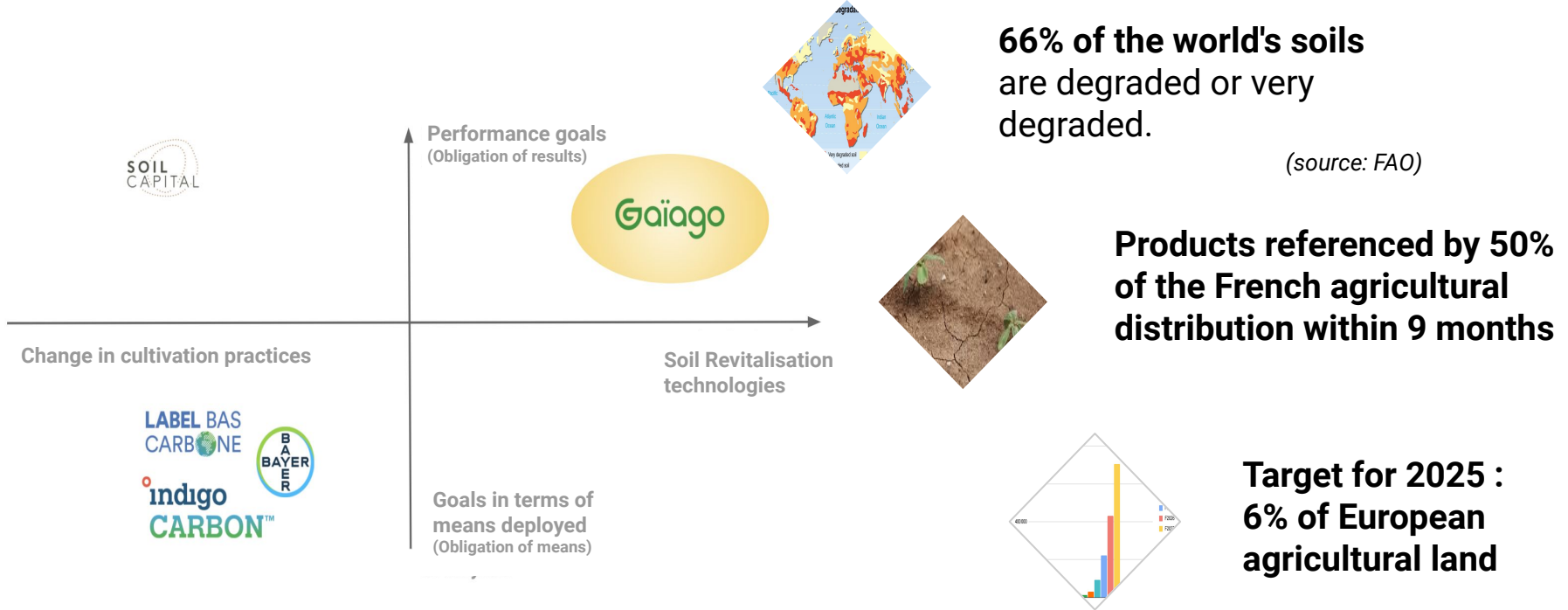
**Certification of the carbon credit project**



**Significant additional income for the farmer**



# A unique positioning within a vast market



€ 500k

Raised for  
pre- trialing

1000+

Plots in an  
ongoing pilot

10

LOI  
signed

Climate  
Drawdown  
90% of  
world CO<sub>2</sub>  
emissions

+

Biodiversity

Health

Water  
resources

Food  
security

Job  
creation

Farmers  
income  
€ 160 m  
(EU 2026)

Stop complaining about **climate misery**,  
join us for **action** with the **GAIAGO** technology.

# An seasoned team committed to working closely with partners



**Anaïs MAILLET**

*Carbon*

*French Ministry of Ecology*

Carbon certification



**Aude BERNARDON-MERY**

*Regulatory & Dev.*

*Goëmar, UPL*

Trials, Applied Research



**Olivier ANTONIN**

*Sales*

*De Sangosse, Seeds*

Distribution network



**Charles VAURY**

*Marketing*

*Danone, IBMA*

Credits sales



**Jean-Pierre PRINCEN**

President, scale-up expert

**Francis BUCAILLE**

World Soil Specialist

**Samuel MARQUET**

Co-founder, agricultural innovations



- 10 LOI signed by partners
- A grant from the French Public Investment Bank as well as ongoing European projects
- Technological and academic partnerships

A close-up photograph of a person's hand holding a large amount of dark brown, crumbly soil. The hand is positioned on the left side of the frame, with the palm facing up. The soil is piled high in the center of the hand. The background is a vast field of similar soil, stretching towards the horizon under a warm, golden light. The overall scene conveys a sense of connection to the earth and agriculture.

**Farmers are  
climate change  
heroes**

**Gaiago**

*CONFIDENTIAL - FOR WOLRD AGRITECH SUMMIT USE ONLY*